Support Services for business modeling for Permanent Magnet Recycling Value Chain

Publication date: 07 september 2026

1. Contracting Authority

MagREEsource
209 Route des Bealieres
38360 Noyarey
FRANCE

This procurement is implemented within the framework of the project:

SICAPERMA – Sustainable Innovation Investment Catapult for Permanent Magnets
Project ID: **101160837**
Interregional Innovation Investments (I3) Instrument
Co-funded by the European Union.

2. Subject of the Procurement

MagREEsouce invites interested economic operators to submit a quotation for the provision of expert services supporting the implementation of **Work Package 5 – Interregional Impact Deployment and Value Chain Structuring**, specifically **Task 5.3 – Committee of investors and funders and T5.5- Business expansion case scoping and financial modelling**

The contractor shall support MagREEsouce in business modeling, investor relation, investment planning and inverstors screening to produce the mapping of financial product and instruments for the PM value chain

3. Scope of Work

The selected contractor shall provide expert support covering the following activities:

Task 1 – Mapping of EU, national and regional investors and funders relevant to REE and in particular PM

Preparation of a structured overview of the European permanent magnet potential investors including :

- Investment network gate keepers such as investment networks, associations and federations.
- Promotional banks (BPIFRANCE, Finlombarda, etc.)
- European Investment Bank (EIB)

- Major European Banking Associations, Invest Europe, European Business Angels Network (EBAN), ERMA Investment
- Platform / EU RM Fund, EIT RM, European Long-Term Investors Association (ELTI), Eurocrowd, etc. and their national/regional counterparts
- Risk capital funds investing in RM, resilience and green tech

Beside public entities and associations, the contractor will focus its mapping on potential private investors of all types and with a broad range of investment theses, with a particular focus on those capable of investing in projects emerging from our own SICAPERMA consortium — i.e. primarily early-stage projects or projects led by consortium members, namely European SMEs, or joint pilots.

Task 2 – Gathering a committee of investors and funders

The contractor will prepare in collaboration with SICAPERMA partners a joint pipeline of investment projects generated through T5.2 and T5.5.

The contractor will identify funding sources from the committee of investors and financial products.

Task 3 – Business expansion case scoping and financial modelling

The contractor will prepare financial **modelling and business case implementation for each SICAPERMA pilot** (Planned investments, expected production capacity, Market/application sectors, Expected TRL increase, Expected environmental impact, Timeline after project). It will include cross-case comparison (similarities , differences, implementation maturity).

Then, the contractor will propose a **Business and Investment Plan, Value Chain Assessment** combining all business cases into one overall investment strategy. This will include:

- SICAPERMA Value Chain Assessment (strengths, weaknesses, missing actors , geographical coverage)
- Consortium Business Strategy (business model , exploitation strategy , cooperation between partners)
- Investment Plan (CAPEX, OPEX , financing needs, investment roadmap, funding sources)
- Risk Assessment
- Financial Sustainability
- Recommendations

4. Expected Deliverables

The contractor shall provide at least:

Analysis report on the implementation of the business investments belonging to the portfolio: This will include :

-an assesment of any match between companies involved in the project with potential investors

-analysis of the whole value chain and where it creates the need for additonal investment

-a SWOT analysis of the SICPAERMA value chain and individual components of the value chain (including all above mentionned items, such as economic profitability, and environmental impact)

- Implementation of SICAPERMA result at business case level
- Business and Investment Plan, Value Chain Assessment and Evaluation Dissemination
- Assessment of TRL and Market Readiness Level reached at the end of the project
- List of Remaining Bottlenecks
- Supporting material suitable for inclusion in SICAPERMA project deliverables.

5. Contract Duration

The contract shall commence upon signature.

All activities must be completed no later than

31 March 2027.

6. Submission of Quotations

Interested tenderers shall submit their quotation electronically to:

Emeline.saracco@magreesource.com

Subject:

Quotation – SICAPERMA WP5.3-5

Deadline for submission:

6 October 2026. (23:59 CET)

Late submissions may not be considered.

7. Contents of the Offer

The quotation should include at least:

- company information;
- description of relevant experience;
- proposed methodology;
- proposed timeline;
- total price (EUR, excluding VAT);
- validity of the offer (minimum 30 days).

8. Award Criterion

The contract will be awarded to the **most economically advantageous offer**, taking into account:

- price;
- demonstrated experience in European value chain analysis, critical raw materials, circular economy or related fields;
- quality and relevance of the proposed methodology.

9. Additional Information

Questions regarding this invitation may be submitted by email to:

Emeline.saracco@magreesource.com

no later than 01 **october 2026**.

10. Reservation of Rights

MagREEsource reserves the right:

- not to award the contract;
- to request clarifications from tenderers;
- to negotiate with one or more tenderers where appropriate;
- to cancel the procedure without liability.

Funding Statement

This procurement is carried out within the project **SICAPERMA – Sustainable Innovation Investment Catapult for Permanent Magnets (Project ID 101160837)**, co-funded by the European Union under the Interregional Innovation Investments (I3) Instrument. Views and opinions expressed are however those of the author(s) only and do not necessarily reflect those of the European Union or the granting authority. Neither the European Union nor the granting authority can be held responsible for them.